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Palm Springs Unified School District and Airlinks Networking Selcts DragonWave for Million Dollar Deployment

DragonWave Inc., a supplier of next-generation wireless networks, announced that Airlinks Networking, an Indiana based value-added reseller, has deployed DragonWave's AirPair wireless Ethernet products into a million dollar deployment with Palm Springs Unified School District in Southern California. Deployments commenced in August, and will continue for the rest of the year with over 25 links capable of supporting 200 Mb/s each. The deployment is the first of its type in California.

"The DragonWave wireless Ethernet solution is a key part of our solution, providing a simple upgrade path to 200 Mbps, carrier grade backhaul" said Randy Gilbert, President of Airlinks "DragonWave's AirPair products were selected for their best-in-class capacity, high availability, licensed frequencies, simple deployment, and value are ideally suited to meet the bandwidth intensive application of school boards."

"We considered a variety of other possibilities for broadband connectivity: dark fiber, spread spectrum, leased lines, cable modem, digital subscriber line, asynchronous transfer mode (ATM) and other point-to-point wireless systems. The Airlinks/DragonWave solution promises the quickest return on investment (ROI) and simplest, most cost-effective migration path," said Rick Corl, Technical Director with the Palm Springs Unified School District. "We have deployed a high-performance, highly reliable infrastructure that can easily be upgraded for the Districts future requirements."

Airlinks provides fixed wireless solutions and services to a number of government and enterprise customers throughout the U.S. The AirPair solution provides highly reliable access, using licensed frequencies to ensure interference-free operation. The 200 Mbps, full duplex scalability of the AirPair solution provides the high bandwidth required to meet the requirements of the school districts. The system is extremely easy to deploy and requires minimal amount of IT staff to manage.

Peter Allen, President of DragonWave added, "We are extremely pleased to partner with Airlinks in the Education market place. The combined offering will undoubtedly allow students to use critical learning applications. DragonWave is very excited about working with AirLinks to address future School deployments."

DragonWave's AirPair product operates within both licensed and unlicensed radio frequencies of 18-to-26-GHz range, ensuring interference-free performance for customers' traffic. The DragonWave solution provides scalable, ultra-low latency, wire-speed native Ethernet connectivity up to 100 Mbps full duplex. The system is extremely

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easy to deploy and requires minimal amount of IT staff to manage, with a full suite of network management options. AirPair has indoor and outdoor deployment options, and is a highly reliable platform enabling 99.999% service availability.

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