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Palm Springs Unified School District and Airlinks Networking Selcts DragonWave for Million Dollar Deployment

AUBURN, Ind.--(BUSINESS WIRE)--Dec. 15, 2004--DragonWave Inc., a premier supplier of next-generation wireless networks, today announced that Airlinks Networking, an Indiana based value-added reseller, has deployed DragonWave's AirPair wireless Ethernet products into a million dollar deployment with Palm Springs Unified School District in Southern California. Deployments commenced in August, and will continue for the rest of the year with over 25 links capable of supporting 200 Mb/s each. The deployment is the first of its type in California.

"The DragonWave wireless Ethernet solution is a key part of our solution, providing a simple upgrade path to 200 Mbps, carrier grade backhaul" said Randy Gilbert, President of Airlinks "DragonWave's AirPair products were selected for their best-in-class capacity, high availability, licensed frequencies, simple deployment, and value are ideally suited to meet the bandwidth intensive application of school boards."

"We considered a variety of other possibilities for broadband connectivity: dark fiber, spread spectrum, leased lines, cable modem, digital subscriber line, asynchronous transfer mode (ATM) and other point-to-point wireless systems. The Airlinks/DragonWave solution promises the quickest return on investment (ROI) and simplest, most cost-effective migration path," said Rick Corl, Technical Director with the Palm Springs Unified School District. "We have deployed a high-performance, highly reliable infrastructure that can easily be upgraded for the Districts future requirements."

Airlinks provides fixed wireless solutions and services to a number of government and enterprise customers throughout the U.S. The AirPair solution provides highly reliable access, using licensed frequencies to ensure interference-free operation. The 200 Mbps, full duplex scalability of the AirPair solution provides the high bandwidth required to meet the requirements of the school districts. The system is extremely easy to deploy and requires minimal amount of IT staff to manage.

Peter Allen, President of DragonWave added, "We are extremely pleased to partner with Airlinks in the Education market place. The combined offering will undoubtedly allow students to use critical learning applications. DragonWave is very excited about working with AirLinks to address future School deployments."

DragonWave's AirPair product operates within both licensed and unlicensed radio frequencies of 18-to-26-GHz range, ensuring

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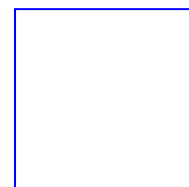
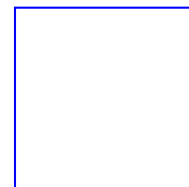
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interference-free performance for customers' traffic. The DragonWave solution provides scalable, ultra-low latency, wire-speed native Ethernet connectivity up to 100 Mbps full duplex. The system is extremely easy to deploy and requires minimal amount of IT staff to manage, with a full suite of network management options. AirPair has indoor and outdoor deployment options, and is a highly reliable platform enabling 99.999% service availability.

About Palm Springs Unified School District (PSUSD)

Palm Springs Unified School district is located in Southern California educating over 24,000 students. We believe PSUSD exists to serve students by providing the most appropriate education for each child. PSUSD spans over 210 square miles covering 26 school sites throughout six cities. The District has a high bandwidth need for connectivity between sites to facilitate and promote learning. A major factor as to why we have partnered with Airlinks Networking and DragonWave. The Districts' Web site is <http://www.psusd.us>.

About Airlinks

Airlinks Networking is headquartered in Auburn, Indiana. Airlinks Networking is committed to providing innovative, cost effective wireless solutions. We stay abreast of the latest technological advancements by attending professional training classes, seminars, conventions, trade shows and subscribe to periodical reviews related to the industry. Working together with you we can assess your needs and develop a strategic plan identifying growth areas and time lines needed to help you develop your wireless solutions in a timely manner. The company's Web site is <http://www.airlinksnetworking.com>.

About DragonWave

DragonWave designs, markets and supports broadband, wireless networking products for service providers and enterprises requiring reliable, predictable, interference-free, high-bandwidth transmission of real-time, IP applications. Dragonwave products meet the demands of a wide range of applications as well as delivering a value proposition that enables operators and service providers an "invest as you grow" capability that leverages profitable growth. DragonWave is headquartered in Ottawa, Canada's high-technology capital. The company's Web site is <http://www.dragonwaveinc.com>.

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